



ENNIS ISD RFP #20255001 Response to Questions

1. The District plans to operate the Fresh Fruit and Vegetable program as part of the scope of work.

2. Who is the districts current Food Service Management Vendor?

Sodexo

3. Please provide the CEP percentage the district uses to claim free breakfasts and lunches. When was the last time CEP was certified?

Currently CEP percentage is 83.42% free. The district expects it to change to approximately 72-74% when recertification occurs in 2027.

3. Please provide the equivalency rate to be used in the proposal year.

\$4.6900

4. Please provide hourly rate and total number of paid days including any PTO, vacation, holiday or sick pay for each FSMC and SFA employee listed on Exhibit C – Chart

Minimum hourly rates are listed in the RFP.

PTO - None

Vacation - 6 days

Holidays – 5 days

5. Do any of your buildings have an open campus policy? If so, can you please explain which ones and the district policy.

No Open Campuses

6. Will the district accept electronic signatures in our response or will wet signatures be required?

Electronic Signatures are acceptable.

7. Does the district anticipate approval of FSMC menu changes after the initial 21-day menu?

Yes, we do anticipate approval of FSMC menu changes after the initial 21 day menu.

8. Please provide the total SFA expenses (labor, directs, etc) that each FSMC should use for the guarantee calculation?

SFA Labor \$172,000

Indirect Cost - \$273,691.55

Supplies & Software Expense - \$75,000

9. Do any FSMC employees work summer feeding? If so, please provide how many?

Yes, staffing is based on site needs. SFA provides 1 employee and FSMC provides any additional employees needed.

10. Does the district use disposable or hard trays?

PK-3rd Hard Trays; 4th-12th – Disposables

11. Which of the Ennis ISD sites serve Breakfast in the Classroom, BIC?

PK-5th Campuses

12. Summer SSO:

Will the district please provide staffing for summer?

District provides 1 staff member and FSMC provides all additional staff.
Currently we run 6 that the FSMC provides

13. Will the district please provide the dollar amount of indirect costs charged to the program (i.e. custodial, warehousing, transportation, utilities, cashiers, clerical, etc.)

\$273,691.55

14. Does the district have digital menu boards in the school cafeterias and if so, how many?

4-12th Campuses have digital menu boards

15. Does the district have additional contracts to provide meals to other school districts, organizations, or programs?

Boys & Girls Club of Ennis.

16. Are there any other revenue sources that impact the Food Service Program such as day care/Head Start, etc

No, the district operates head start at Carver ECC campus.

9. Is any of the equipment or small wares owned by the current FSMC?

The current FSMC owns a Food Truck Trailer that is used occasionally for catering events.

10. The district calendar notes 176 days of service, and Exhibit B in the RFP notes 172 days of service. Please clarify.

The actual days of service for 2025-2026 School Year are 171.

11. Will the district please breakdown the \$250,000 in Adult and A La Carte to Adult revenue and A La Carte revenue?

\$230,000 A La Carte \$20,000 Adult Meals

12. Adult & A La Carte August-December 2024

\$118,075 A La Carte \$13,680.40 Adult Meals

13. Will the district please provide the client labor cap (expense)?

Client Labor Cap is \$172,000 Annually

14. Whole Muscle Chicken Product should be served at the Jr High and the High School Campuses.

15. How many days is the Summer (SSO)-

Varies by location – all of June and July.

16. What campuses offer SSO Program?

Bowie Elementary
Travis Elementary
Ennis High School
Carver Early Childhood
Jack Lummus Intermediate

Boys & Girls Club

17. Does the SFA provide vehicles for deliveries to the schools, or does the FSMC need to provide them?

SFA currently owns a van and a refrigerated truck that is used to move commodities, collect program materials and deliver food to off sites.

18. Why are you going out to bid currently?

Material Change in the RFP

19. Have enrollments been increasing or decreasing or decreasing in previous years?

Enrollment has slightly increased over the last few years. Last year enrollment increased by 100 students, this year we are at 60.

20. When was the last time we released an RFP?

The last RFP was released in 2021.

21. 2025-26 USDA Entitlement

NSLP - 263,016.95

DOD – 48,247.99